## **FINANCIAL STATEMENTS**

FOR THE YEAR ENDED 31ST DECEMBER 2016

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## **CORPORATE INFORMATION**

## 1 BOARD OF DIRECTORS

Mr. Mathew Ayotunde Shobiye

Mr. Shirish Mehta

Mr. Anup Kumar Drolia

Mr. Dinesh Kumar

## 2 **REGISTERED OFFICE**

21/23, Abimbola Street Isolo Industrial Estate Isolo Lagos

#### 3 HEAD OFFICE

21/23, Abimbola Street Isolo Industrial Estate Isolo Lagos

## 4 <u>SECRETARIES</u>

Mathmer & Associates 3, Layi Oyekanmi Street Mushin Lagos

#### 5 **AUDITORS**

Messrs Opone Johnson & Co. (Chartered Accountants)
16B Joy Avenue
Ajao Estate
Lagos.

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# DIRECTORS' REPORT FOR THE YEAR ENDED 31ST DECEMBER, 2016

The Directors submit their Report together with the Audited Financial Statements for the year ended 31st December, 2016.

| 1 | OPERATING RESULT Profit Before Taxation Taxation | <b>N'000</b><br>4,216,795<br>187,715 |
|---|--|--------------------------------------|
|   | Profit After Taxation                            | 4,029,080                            |
| 2 | DIVIDEND<br>Dividend                             | 2,017,551<br><b>2,017,551</b>        |

The Directors are pleased to recommend to members for adoption dividend of N2,017,550,820 as dividend. The dividend of N2.222222222 per share is payable subject to approval of members at the Annual General Meeting. The Dividend is appropriated from Section 17 Account under the Industrial Development (Income Tax Relief) Act.

#### 3 LEGAL FORM

The Company was incorporated in September, 1995 as private Limited Company.

## 4 PRINCIPAL ACTIVITIES AND BUSINESS

The Company is engaged in the Manufacturing and Marketing of Crown Corks, Ropp Caps, Aluminium Embossed Coils, Sleeves, Galvanised Corrugated Roofing Sheets, Aluminium Roofing Sheets and the Non market Ferous Alloy Ingot for export only.

#### 5 **SHAREHOLDINGS**

The Company's shares are held by the under listed Shareholders as at 31st December, 2016.

|                                     | <u>No. or</u><br><u>Share</u> | <u>%</u> | <u>Status</u> |
|-------------------------------------|-------------------------------|----------|---------------|
| Manaksia Limited<br>& it's Nominees | 907,897,869                   | 100      | Foreign       |

Mr S. K. Agrawal was nominated to hold one hundred unit of shares on behalf of Manaskia Limited.

DIRECTORS' RESPONSIBILITIES

The Directors are responsible for the preparation of financial statements in accordance with the accounting standards issued by Financial Reporting Council of Nigeria and to ensure compliance with the provisions of the Companies and Allied Matters Act, CAP C20 LFN 2004. The Directors are of the view that the Company will continue in business hence the use of the "going concern basis" in the preparation of the financial statements.

The Directors hereby give assurances that:-

- \* Adequate internal control procedures are instituted to safeguard assets, prevent and detect fraud and other irregularities.
- \* Proper accounting records were maintained;
- \* Applicable accounting standards were followed;
- Suitable accounting policies were used and consistency applied.
- \* The financial statement are prepared on a going concern basis unless it is inappropriate to presume that the company will continue in business.

#### 7 DIRECTORS

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The following persons served on the Company's Board during the year under review.

Mr. Mathew Ayotunde Shobiye (Nigerian)
Mr. Shirish Mehta (Indian)
Mr. Anup Kumar Drolia (Indian)
Mr. Dinesh Kumar (Indian)

#### 8 <u>EMPLOYMENT AND EMPLOYEES</u>

#### a. Employees' Involvement and Training

It is the Company's Policy to adequately train its manpower for better result. In that regard, efforts would be made to continue to improve staff welfare and encourage staff participation in decisions affecting them.

#### b. Employment of Disabled Persons

It is the policy of the Company that there should be no discrimination in considering applications for employment including those from disabled person.

#### c. Number of Employees

The Company employed 856 persons in its workforce during the 12 months period ended 31st December, 2016.

#### 9 PROPERTY, PLANT AND EQUIPMENT

The Company's property, plant and equipment carrying value stood at N9.8billion as at 31st December, 2016 compared to N6.3 billion in 2015. Capital expenditure incurred in 2016 amounted to N5.3 billion.

The Directors are of the opinion that the market vale of the Company's Property, Plant and Equipment is not less than the value shown in the financial statements as contained on page 12 of the accounts.

#### 10 HEALTH AND SAFETY

The company provides medical services to employees. All factory safety standards adhere to by management. In addition, fire fighting equipments are in place as well as adequate training programme on the use of fire fighting equipments.

#### 11 AUDITORS

In accordance with Section 357(2) of the Companies and Allied Matters Act (CAMA) CAP C20 LFN 2004 *Messrs Opone Johnson & Co.* (Chartered Accountants), have indicated their willingness to continue in office.

Dated this 10th day of April, 2017.

By Order of the Board

MATHMER & ASSOCIATES SECRETARIES

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## OPONE JOHNSON & CO.

Chartered Accountants

Corporate Head Office:

16B, Joy Avenue, off Osolo Way, Ajao Estate, Lagos Tel: 0810 239 6804, 0705 394 1420

E-mail: oponejohnson@yahoo.com

JOHNSON OPONE FCA - MANAGING PARTNER PETER AGUBA BA FCA OLUKAYODE ONITA FCA, FCTI FELICIA OMUBO-DEDE BSC, MBA, FCA ABDULLAHI OKE ACA

#### **AUDITORS' REPORT**

### TO THE MEMBERS OF

#### MINL LIMITED

We have audited the Financial Statements of *MINL Limited* for the year ended 31<sup>st</sup> December, 2016 set out on pages 6 to 19 which have been prepared under the "NGAAP" and on the basis of significant accounting policies set out on page 10 to 11. In line with standard audit practice, we have obtained the required information and explanations considered appropriate for the purpose of forming an audit opinion.

#### RESPONSIBILITIES OF DIRECTORS

The Directors are responsible for the preparation of financial statements in accordance with the accounting standards issued by Financial Reporting Council of Nigeria and to ensure compliance with the provisions of the Companies and Allied Matters Act CAP C20 LFN 2004.

These responsibilities are to ensure that:

- Proper accounting records were maintained;
- Internal Control procedures instituted are adequate to safeguard the assets, prevent and detect fraud and other irregularities.
- Applicable accounting standards are followed:
- Judgments and estimates made are reasonable and prudent

#### **AUDITORS RESPONSIBILITY**

It is our responsibility to form an independent opinion, based on our audit, on those financial statements prepared by the directors and to report our opinion to members of the Company.

#### **BASIS OF OPINION**

We conducted our audit in accordance with generally accepted auditing standards. An audit includes the examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated 'the overall adequacy of the presentation of information in the financial statements to ensure that the relevant accounting standards and the provisions of Companies and Allied Matter Act CAP C20 LFN 2004, were complied with.

#### **OPINION**

In our opinion, the Company has kept proper books and the financial statements, which are in agreement therewith, prepared in accordance with the Statements of Accounting Standards applicable in Nigeria and in the prescribed manner the information required by the Companies and Allied Matters Act CAP C20 LFN 2004, give a true and fair view of the state of the Company's affairs as at 31st December, 2016 and of its Profit, Cash flow Statement for the year ended on that date.

LAGOS – NIGERIA 10th April, 2017



OPONE JOHNSON & CO. (Chartered Accountants) FRC/2013/ICAN/00000004846

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| BALANCE SHEET AS AT 31ST D   |                         |   |   |
|--|-------------------------|---|---|
|  |                         | 2016  | 2015  |
| EMPLOYMENT OF FUNDS  | NOTES                   | N'000   | N'000   |
| NON CURRENT ASSETS   |                         |   |   |
| Property, Plant and Equipment Investments  | 2b<br>3                 | 9,880,009<br>320,299<br>10,200,308                            | 10,417,789<br>320,299<br>10,738,088                             |
| CURRENT ASSETS   |                         |   |   |
| Inventories Trade Debtors and Advances Sundry Debtors and Prepayment Cash in hand and Bank Balance | <b>4</b><br>5<br>6<br>7 | 4,777,024<br>14,279,166<br>810,378<br>7,508,651<br>27,375,219 | 7,055,873<br>11,276,334<br>2,640,371<br>1,744,782<br>22,717,360 |
| CURRENT LIABILITIES  |                         |   |   |
| Trade Creditors  | 8                       | 1,048,039   | 420,342   |
| Other Creditors and accruals   | 9                       | 494,477   | 483,642   |
| Bank Loan and Overdraft  | 10                      | 608,437   | 1,646,505   |
| Dividend<br>Taxation   | 15<br>25                | 492,787   | 77 007  |
| Due To Related Parties   | 25<br>28                | 185,128<br>809,752  | 77,097  |
| Duo To Telated Faites  | 20                      | 3,638,620   | 48,323<br>2,675,909   |
| NET CURRENT ASSETS   |                         | 23,736,599  | 20,041,451  |
| NON CURRENT LIABILITIES  |                         |   |   |
| Other Liabilties<br>Term Loan  | 11<br>12                | 1,218,471<br>275,000  | 50,496<br>375,000   |
|  |                         | 1,493,471   | 425,496   |
|  |                         | 32,443,436  | 30,354,043  |
| <u>EQUITY</u>  |                         |   |   |
| Share Capital  | 13                      | 907,898   | 907,898   |
| Revenue Reserve  | 14                      | 31,535,538  | 29,446,145  |
|  |                         | 32,443,436  | 30,354,043  |

The financial statements on pages 6 to 19 were approved by the Board of Directors on the 10th of April, 2017 and signed on its behalf by:

- Shirish Mehta

- Anup Kumar Drolia

The accompanying summary of significant accounting policies and notes are integral part of these financial statements.

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST DECEMBER, 2016

|   | NOTES   | 2016<br>N'000 | 2015<br>N'000 |
|---|---------|---------------|---------------|
| Revenue                                 | 16      | 25,665,804    | 23,346,082    |
| Less: Cost of Sales                     | 18      | 19,506,638    | 20,001,659    |
| Gross Profit                            |         | 6,159,166     | 3,344,423     |
| Deduct: Admin. & Establishment Charges  | 19      | 1,057,346     | 761,624       |
| Profit Before Interest and Other Income |         | 5,101,820     | 2,582,799     |
| Other Charges                           |         | (828,440)     | (40,740)      |
| Other Income                            | 20      | 69,691        | 3,551,090     |
|   |         | 4,343,071     | 6,093,149     |
| Interest Charges                        | 22      | 126,276       | 452,452       |
| Profit Before Taxation                  |         | 4,216,795     | 5,640,697     |
| Taxation                                | 25      | 187,715       | 77,097        |
| Profit after Taxation                   | -       | 4,029,080     | 5,563,600     |
| Earning Per Share (100kobo)             | <u></u> | 4.44          | 6.13          |

The accompanying summary of significant accounting policies and notes are integral part of these financial statements.

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST DECEMBER, 2016

|  | 2016<br>N'000                                     | 2015<br>N'000  |
|--|---|--|
| Operating Activities   |   |  |
| Cash received from customers   | 24,472,075  | 23,936,260   |
| Cash payments to suppliers   | (12,712,193)                                      | · · · · · · · · · · · · · · · · · · ·                              |
| Cash payments to employees and others  | (2,747,560)                                       | (2,523,050)  |
| Cashflow from Operating Activities (Note 29)   | 9,012,322   | 6,138,070  |
| Taxation   | (79,684)  | (40,000)   |
| Operating Cashflow Net of Tax  | 8,932,638   | 6,098,070  |
| Investing Activities Acquisition of Property, Plant and Equipment Proceed from sale of Property, Plant and Equipment Investment In Shares Intercompany Dividend Received Interest Received | (1,218,964)<br>688<br>-<br>761,429<br>36<br>2,161 | (2,280,388)<br>777<br>(280,000)<br>(1,798,385)<br>3,550,000<br>409 |
| Net Cash provided by Investing Activities  | (454,650)   | (807,587)  |
| Financing Activities Interest Paid on Loan facilities Dividend Paid Loan Repayment   | (126,276)<br>(278,925)<br>(100,000)               | (452,452)<br>(1,461,716)<br>(100,000)                              |
| Net Cash provided by Financing Activities  | (505,201)   | (2,014,168)  |
| Net Current Year Movement  | 7,972,787   | 3,276,315  |
| Cash and Cash Equivalent at Start of Year  | (972,573)   | (4,248,888)  |
| Cash and Cash Equivalent at Year End (Note 30)   |   |  |
| oden and oden Equivalent at Tear End (Note 30)   | 7,000,214   | (972,573)  |

# VALUE ADDED STATEMENT FOR THE YEAR ENDED 31ST DECEMBER, 2016

|   |        | 2016<br>N'000           |        | 2015<br>N'000           |
|---|--------|-------------------------|--------|-------------------------|
| Revenue   |        | 25,665,804              |        | 23,346,082              |
| Bought-In-Material & Services<br>Imported<br>Local                              |        | 5,761,875<br>13,101,890 |        | 13,118,293<br>5,566,593 |
| Other income  |        | 6,802,039<br>69,691     |        | 4,661,196<br>3,551,090  |
| Value Added   | :      | 6,871,730               |        | 8,212,286               |
| Distribution of Value Added   |        |                         |        |                         |
| To pay employees and directors:<br>Salaries,wages,pensions and<br>related costs | 11.26  | 773,514                 | 7.83   | 643,208                 |
| <b>To pay government:</b><br>Taxation   | 2.73   | 187,715                 | 0.94   | 77,097                  |
| To pay providers of capital:<br>Loan -Interest charges                          | 1.84   | 126,276                 | 5.51   | 452,452                 |
| Retained in the Business Depreciation   | 25.54  | 1,755,145               | 17.97  | 1,475,929               |
| Retained for future expansion   | 58.63  | 4,029,080               | 67.75  | 5,563,600               |
|   | 100.00 | 6,871,730               | 100.00 | 8,212,286               |

<sup>&</sup>quot;Value Added represents the additional wealth the Company has been able to create by its own and its employees efforts. This statement shows the allocation of that wealth between employees, capital providers and that retained for future creation of more wealth".

#### **ACCOUNTING POLICIES**

#### a. Basis of Preparation of Financial Statements

The financial statements have been prepared under the Historical cost Convention. Historical cost is only modified where revaluation of Property, Plant and Equipment takes place.

#### b. Revenue Recognition

Revenue are recognized for goods and services invoiced, products delivered to the customer and accepted for which receivables is reasonably assured. Turnover is shown net of VAT and trade discount.

#### c. Nature of Business

The Company is engaged in the Manufacturing and Marketing of Crown Cork, Ropp Caps, Aluminium Embossed Coils, Bottles Sleeves, Hot or Cold Rolled Steel Sheets, Galvanized Corrugated Roofing Sheets, Aluminium Roofing Sheets, Non Furous alloys Ingots etc.

#### d. Property, Plant and Equipment

Property, Plant and Equipment are recognized and accounted for at cost while end of the year carrying amount are shown after adjustment for accumulated depreciation and disposal.

#### e. Depreciation of Property, Plant and Equipment

Depreciation charge on Property, Plant and Equipment is calculated in the Acounts using the straight line method over estimated useful lives at the following rates:

| Land & Development Cost | - | Nil   |
|-------------------------|---|-------|
| Building                | - | 2.50% |
| Leasehold Improvement   | • | 10%   |
| Plant and Machinery     | - | 10%   |
| Furniture and Equipment | - | 10%   |
| Motor Vehicles          | _ | 20%   |

#### Inventories and Work- in- Progress

Inventories are measured at the lower of cost or estimated net realisable value. Cost include cost of purchases and other associated charges in bringing the stocks to its location while work-in-progress is inclusive of the appropriate conversion cost.

#### **Account Receivables**

Account Receivables are stated at their book value subject to the application of specific provision where necessary for debts considered bad and doubtful of recovery after due approval by the Board of Directors.

#### h. Foreign Currencies Transaction

Transactions in foreign currencies are recorded at the official rates of exchange in force when such transactions are completed assets and liabilities denominated in foreign currencies are translated at applicable official rates of exchange in force at the end of the accounting period. The resulting exchange gains or losses are included in profit and loss account.

#### i. Pension Fund

The company's pension scheme is contributory and in accordance with the pension Reform Act 2004. Employees contributes 8% of their pensionable emoluments comprising of their basic salary, housing and transport allowances. The company's contribution charged to the Profit and Loss Accounts is 10% of the total pensionable emoluments.

#### j. **Provisions**

In line with SAS 23 the company is required to make provisions where legal or constructive obligation arises that can be reliably estimated and its probable that a transfer of economic benefits will be required in settlement of the obligation.

#### k. <u>Impairment</u>

The carrying value of the Company's Assets is reviewed at each balance sheet date to asceratin if there is any indication of impairment. If the result of the review indicates any impairment the asset's recoverable amount is estimated and compared with carrying value of the assets. Where the result show a fall in value the difference will be recognized as impairment loss and charged to profit and loss account.

#### L. Cash and cash equivalent

Cash and cash equivalent represents cash in hand, cash balances with banks, bank overdraft and other short-term funds held with banks with the exclusion of Term Loans.

#### m. Taxation

#### **Current Taxation**

The current year Income Tax is provided in the accounts at the prevailing rate of 30 percent of the company's Taxable profit after adjustment for capital allowances claimed while education tax is 2 percent of the adjusted profit.

#### **Deferred Taxation**

Deferred Taxation is provided in the account using the liability method at the current rate of income tax on all timing differences between the treatment of certain items for accounting purpose and their treatment for taxation in accordance with SAS 19.

#### n. Dividend

Dividends payable to Company's Shareholders shall be recognized as a liability in the period in which they are declared by shareholders at the Annual General Meeting. Interim dividend where declared shall be accounted for subject to adoption at the Annual General Meeting.

#### o. Earnings Per Share

Earning per share is calculated using the number of ordinary shares on issue as at year end.

#### p. Loans

Loans are classified as short term if they are to be repaid within one year. All liabilities repayable over more than one year are classified as term loans.

#### q. Borrowing Cost

Interest chages other than interest related capital project to specific in line with IAS 23 are charged to profit and loss accounts while, interest on specific capital project are capitalized where applicable.

#### r. Investments

Investments are stated at cost less provision for any dimunition in value of such investment. Quoted investments are stated at the lower of cost or market value.

#### **NOTES TO THE ACCOUNTS**

|    | R THE YEAR ENDED 318  | <b></b>                     | 2016                                 |                              |  |   |
|----|---|-----------------------------|--------------------------------------|------------------------------|--|---|
| 2a | PROPERTY,PLANT AND EQUIPMENT Cost   | Land &<br>Building<br>N'000 | Plant &<br>Machinery<br>N'000        | Motor<br>Vehicles<br>N'000   | Furniture &<br>Equipment<br>N'000                  | Total<br>N'000                                  |
|    | As at 1/1/16 Additions Disposals  | 763,850<br>1,413,995<br>-   | 16,178,565<br>3,862,723<br>(273,287) | 203,553<br>14,603<br>(7,095) | 171,396<br>4,892                                   | 17,317,364<br>5,296,213<br>(280,382)            |
|    |   | 2,177,845                   | 19,768,001                           | 211,061                      | 176,288  | 22,333,195                                      |
|    | Depreciation As at 1/1/16 Current period Disposals  | 132,695<br>47,295<br>-      | 10,573,440<br>1,683,698<br>(273,088) | 182,794<br>12,620<br>(5,695) | 87,895<br>11,532<br>-                              | 10,976,824<br>1,755,145<br>(278,783)            |
|    |   | 179,990                     | 11,984,050                           | 189,719                      | 99,427   | 12,453,186                                      |
|    | N.B.V. 31/12/16   | 1,997,855                   | 7,783,951                            | 21,342                       | 76,861   | 9,880,009                                       |
|    | N.B.V. 31/12/15   | 631,155                     | 5,605,125                            | 20,759                       | 83,501   | 6,340,540                                       |
| 2b | PROPERTY,PLANT & E Asset In Use - Note 2a Capital Work-In-Progress Capital Work-In-Progress | - Plant & Machir            | nery under instal                    |                              | <b>2016</b><br><b>N'000</b><br>9,880,009<br>-<br>- | <b>2015 N'000</b> 6,340,540 2,676,006 1,401,243 |
|    |   |                             |                                      |                              | 9,880,009  | 10,417,789                                      |
| 3  | INVESTMENT Jebba Paper Mills Limited 300,000,000 Ordinary Sha                               |                             | ch                                   |                              | 300,000  | 300,000   |
|    | Sumo Steels Limited<br>12,500,0000 Ordinary Sha<br>Others                                   | ares of N1.00 ead           | ch                                   |                              | 12,500   | 12,500  |
|    | Investment in shares - Qu   | uoted Companies             | 6                                    | <del></del>                  | 7,799  | 7,799   |
|    |   |                             |                                      | ==                           | 320,299  | 320,299   |
|    |   |                             |                                      |                              |  |   |

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER, 2016

|   |                                       | 2016<br>N'000 | 2015<br>N'000 |
|---|---------------------------------------|---------------|---------------|
| 4 | INVENTORIES                           | N 000         | N 000         |
|   | Finished Goods                        | 982,645       | 1,041,430     |
|   | Raw Materials                         | 3,507,247     | 5,345,614     |
|   | Work in Progress                      | 261,011       | 486,209       |
|   | Consumables                           | 26,121        | 182,620       |
|   |                                       | 4,777,024     | 7,055,873     |
| _ |                                       |               |               |
| 5 | TRADE DEBTORS AND ADVANCES            |               |               |
|   | Trade Debtors (Note 5.1)              | 1,548,028     | 1,114,329     |
|   | Trade Related Export Grant Receivable | 2,027,064     | 2,027,064     |
|   | FRN Negotiable Instrument             | 1,170,850     | 1,170,850     |
|   | Advance to Suppliers                  | 9,533,224     | 10,162,005    |
|   |                                       | 14,279,166    | 14,474,248    |

The export grant scheme as been placed on suspension by the Federal Government pending when a new policy or the suspension is lifted, hence, the negotiable instrument already received and the export grant receivable can not be used in settlement of Custom duties. This has necessitated the reclassification of the negotiable instrument as Trade debtors and comparative figure been classified accordingly.

| 5.1 | Analysis of Trade debtors Trade receivables Provision for doubtful debts | 1,767,914<br>(219,886)<br>1,548,028 | 1,325,684<br>(211,355)<br>1,114,329 |
|-----|--|-------------------------------------|-------------------------------------|
| 6   | SUNDRY DEBTORS AND PREPAYMENT  |                                     |                                     |
|     | Prepayment   | 509,935                             | 361,990                             |
|     | Staff Advances   | 48,157                              | 49,321                              |
|     | Other Debtors  | 252,286                             | 201,996                             |
|     |  | 810,378                             | 613,307                             |
| 7   | CASH AND BANK BALANCES   |                                     |                                     |
|     | Bank Current Accounts  | 7,401,132                           | 532,861                             |
|     | Cash In Hand   | 107,519                             | 41,071                              |
|     |  | 7,508,651                           | 573,932                             |
| 8   | TRADE CREDITORS  |                                     |                                     |
|     | Due to Overseas Creditors  | 865,434                             | 300,472                             |
|     | Local Creditors  | 182,605                             | 119,870                             |
|     |  | 1,048,039                           | 420,342                             |

# MINL LIMITED NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER, 2016

| 9  | OTHER CREDITORS AND ACCRUALS  | 2016<br>N'000                                 | 2015<br>N'000  |
|----|---|---|--|
|    | Advance from Customers<br>Other Creditors   | 101,169<br>393,308<br>494,477                 | 97,305<br>386,337<br>483,642                             |
| 10 | BANK LOAN AND OVERDRAFT Short Term Loan Bank Overdraft Short Term Loan and Overdraft Term Loan payable within 12 months (Note 12) Amount Due within 12 months | 508,437<br>-<br>508,437<br>100,000<br>608,437 | 1,533,749<br>12,756<br>1,546,505<br>100,000<br>1,646,505 |
| 11 | OTHER LIABILITIES Deferred Taxation   | 1,218,472                                     | 50,496   |
| 12 | TERM LOAN Zenith Bank Plc/BOI/CBN Intervention Loan Analysed into   | 375,000                                       | 475,000  |
|    | Due within one year  Due after more than one year   | 100,000<br>275,000<br>375,000                 | 100,000<br>375,000<br>475,000                            |

## Security and Interest Rate on Term Ioan

The bank loan of Zenith Bank Plc/CBN/BOI Industrial Loan Intervention Fund were secured by duly executed trust deed/debenture deed on fixed and floating assets of the Company. The interest rate is 7%.

| 13   | CHARL CARITAL                                  | 2016              | 2015       |
|------|--|-------------------|------------|
| 13   | <u>SHARE CAPITAL</u><br>a. Authorised Capital  | N'000             | N'000      |
|      | 1,000,000,000 Ordinary Shares of N1.00 each    | 1,000,000         | 1,000,000  |
|      | b. Issued Capital                              |                   |            |
|      | 907,897,869 Ordinary Shares of N1.00 each      | 907,898           | 907,898    |
| 14   | REVENUE RESERVES                               |                   |            |
|      | Current Year Profit After Tax                  | 4,029,080         | 5,563,600  |
|      | Retained Earnings Brought Forward              | 29,446,146        | 24,926,628 |
|      | Cummulative Revenue Reserve Before Dividend    | 33,475,226        | 30,490,228 |
|      | Deferred Tax (see note 26)                     | 1,167,975         | ·          |
|      | Retained Earnings before Dividend              | 32,307,251        | 30,490,228 |
|      | Dividend Declared                              | 771,713           | 1,044,083  |
|      | Year End Retained Earnings                     | 31,535,538        | 29,446,145 |
|      |  |                   |            |
|      | Analysis of Retained Earnings                  |                   |            |
|      | Pioneer Profit - Section 17 Account            | 19,277,290        | 20,049,003 |
|      | Non Pioneer Profit                             | 12,258,248        | 9,397,142  |
|      |  | <u>31,535,538</u> | 29,446,145 |
|      | DIVIDEND ACCOUNT                               |                   |            |
| 15.1 | Balance Brought Forward                        | -                 | 417,633    |
|      | Dividend Declared (Note 15.2)                  | 771,713           | 1,044,083  |
|      |  | 771,713           | 1,461,716  |
|      | Dividend Paid                                  | 278,925           | 1,461,716  |
|      | Dividend Payable                               | 492,788           |            |
| 15.2 | Dividend declared 2015 AGM                     | 771,713           | 1,361,847  |
|      | Interim Dividend - 2014 ( Subject to 2015 AGM) |                   | (453,945)  |
|      | Interim Dividend - 2015 ( Subject to 2016 AGM) | -                 | 136,185    |
|      | · · · · · · · · · · · · · · · · · · ·          | 771,713           | 1,044,087  |
|      |  |                   | ,,0.1,001  |

The Directors are pleased to recommend to members for adoption dividend of N2,017,550,820 as final dividend.

The Dividend is appropriated from Section 17 Account under the Industrial Development (Income Tax Relief) Act.

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER, 2016

|    |                                      | 2016<br>N'000 | 2015<br>N'000 |
|----|--------------------------------------|---------------|---------------|
| 16 | REVENUE                              |               | 000           |
|    | Export Sales and Incentives          | 1,004,506     | 1,771,113     |
|    | Domestic Sales                       | 24,661,298    | 21,574,969    |
|    |                                      | 25,665,804    | 23,346,082    |
|    |                                      |               |               |
|    | Analysis as per Division             |               |               |
|    | Export - Alloy Plant & Others        | 1,004,506     | 1,771,113     |
|    | Local Sales - Pioneer                | -             | 4,818,088     |
|    | Local Sales - Post Pioneer           | 16,002,029    | 13,397,395    |
|    | Local Sales - Non-Pioneer            | 8,659,269     | 3,359,486     |
|    |                                      | 25,665,804    | 23,346,082    |
|    |                                      |               |               |
|    |                                      |               |               |
| 17 | PRODUCTION COST                      |               |               |
|    | Raw Material at start                | 5,345,614     | 9,296,095     |
|    | Purchases                            | 13,968,668    | 12,459,906    |
|    | La Charles                           | 19,314,282    | 21,756,001    |
|    | Less: Closing Raw Material           | 3,507,247     | 5,345,614     |
|    | Raw Material consumed                | 15,807,035    | 16,410,387    |
|    | Conversion cost                      |               |               |
|    | Production Salaries and Wages        | 541,653       | 535,905       |
|    | Production Overheads                 | 1,154,245     | 1,361,872     |
|    | Depreciation - Plant and Machinery   | 1,683,697     | 1,438,377     |
|    | Factory Rent                         | 34,200        | 33,931        |
|    | 144 1 1                              | 19,220,830    | 19,780,472    |
|    | Work in progress at Start            | 486,209       | 637,319       |
|    | Work in progress at Close            | 261,011       | 486,209       |
|    | Production Cost                      | 19,446,028    | 19,931,582    |
| 40 | 0007070707                           |               |               |
| 18 | COST OF SALES                        |               |               |
|    | Finished Goods at Start              | 1,041,430     | 1,104,731     |
|    | Production Cost                      | 19,446,028    | 19,931,582    |
|    | Timber of O. A. A. C.                | 20,487,458    | 21,036,313    |
|    | Finished Goods at Close              | 982,645       | 1,041,430     |
|    | Export Freights and Handling Charges | 1,825         | 6,776         |
|    |                                      | 19,506,638    | 20,001,659    |
|    |                                      |               |               |

|          | <u>TES TO THE ACCOUNTS</u><br>R THE YEAR ENDED 31ST DECEMBER, 20 | 46                        |           |
|----------|--|---------------------------|-----------|
| <u> </u> | THE TEAR ENDED SIST DECEMBER, 20                                 | <u>16</u><br>2016         | 2015      |
|          |  | N'000                     | N'000     |
| 1        | 9 ADMIN. & ESTABLISHMENT CHARGES                                 |                           | 14 000    |
|          | Directors Fees   | -                         | 125       |
|          | Staff Cost   | 231,861                   | 107,303   |
|          | Establishment Charges  | 575,437                   | 469,654   |
|          | Advert and Selling Expenses                                      | 14,239                    | 25,236    |
|          | Bad Debt Written off   | 14,467                    | 10,132    |
|          | Audit Fees   | 9,450                     | 9,450     |
|          | Bank Charges   | 140,446                   | 102,171   |
|          | Depreciation   | 71,446                    | 37,553    |
|          | ·  | 1,057,346                 | 761,624   |
| 0.0      | OTHER WAR  |                           |           |
| 20<br>a  | OTHER INCOME AND CHARGES Other Income                            |                           |           |
| а        |  |                           |           |
|          | Profit on Sale of P.P.E  | -                         | 681       |
|          | Misc. Income   | 67,494                    | <b></b>   |
|          | Interest Earned  | 2,161                     | 409       |
|          | Dividend Income - Others   | 36                        | <b>-</b>  |
|          | Dividend Income - Pioneer Company                                | -                         | 3,550,000 |
|          |  | 69,691                    | 3,551,090 |
|          | Other Charges  |                           |           |
|          | Exchange Loss  | 827,529                   | 20.075    |
|          | Loss on sale of P.P.E  | 911                       | 38,275    |
|          |  | 828,440                   | 2,465     |
| 21       | DISPOSAL ACCOUNT   | 020,440                   | 40,740    |
|          | Cost   | 200 202                   | 20 507    |
|          | Less: Depreciation   | 280,382                   | 28,597    |
|          | Book Value Before Disposal                                       | <u>(278,783)</u><br>1,599 | (26,036)  |
|          | Sales Proceeds   |                           | 2,561     |
|          | Loss on PPE  | 688                       | 777       |
|          | 2000 01777 E   | (911)                     | (1,784)   |
| 22       | INTEREST ON BANK FACILITIES                                      |                           |           |
|          | Interest Charges   | 100.070                   |           |
|          | Interest Charges   | 126,276                   | 452,452   |
| 23       | OPERATING PROFIT BEFORE TAXATIO                                  | N                         |           |
|          | Export Division Profit   | 37,142                    | 255,208   |
|          | Pioneer Profit   | -                         | 482,102   |
|          | Post Pioneer Profit  | 1,872,038                 | 1,483,439 |
|          | Non-Pioneer Division Profit                                      | 2,307,615                 | (130,051) |
|          | Profit from Operations   | 4,216,795                 | 2,090,698 |
|          | Pioneer Dividend from subsidiary                                 | -                         | 3,550,000 |
|          |  | 4,216,795                 | 5,640,698 |
| •        | ·  |                           |           |
| 24       | OPERATING PROFIT AFTER TAXATION                                  |                           |           |
|          | Pioneer/Exempt Profit  | 37,142                    | 737,310   |
|          | Pioneer Dividend Income  |                           | 3,550,000 |
|          | Non Pioneer Profit   | 3,991,938                 | 0         |
|          | =  | 4,029,080                 | 4,287,310 |

# NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER, 2016

|  | 2016      | 2015   |
|--|-----------|--------|
|  | N'000     | N'000  |
| 25 <u>TAXATION</u>                                     |           |        |
| Income tax   | 69,446    | 24,181 |
| Education tax  | 115,682   | 52,916 |
| Current Year tax- Operation                            | 185,128   | 77,097 |
| Additional Tax -FIRS Desk Examination                  | 2,587     |        |
| Current year tax                                       | 187,715   | 77,097 |
| Deferred taxation - Current Operations                 | -         | -      |
| Charged to Profit and Loss Account                     | 187,715   | 77,097 |
|  |           |        |
| 26 <b>DEFERRED TAXATION</b>                            |           |        |
| a Amount shown in the Financial Statements             |           |        |
| Brought Forward  | 50,496    | 50,496 |
| Current year liability recognised in Retained Earnings | 1,167,975 |        |
| Amount shown in the Financial Statement as liability   | 1,218,471 | 50,496 |

The Board of Directors took a decision that the deferred tax computed for the first time after the Pioneer Period be charged to Retained Earnings on the grounds that no provision for deferred tax had been made hitherto. The amount charged to Retained Earnings in 2016 is N1,167,975,000. It should be noted that N1,023,083,000 relates to current year and N144,892,000 relates to Prior years as a result of the major timing difference between Depreciation and Capital allowances claimed for tax purposes.

#### 27 EMPLOYEES AND STAFF COST

| а | Number |  |
|---|--------|--|
|   |        |  |

| a | Mailing                                       |         |         |
|---|---|---------|---------|
|   | The data below shows the number of employee's |         |         |
|   | in the Company's employment during the year   |         |         |
|   | Management staff                              | 41      | 45      |
|   | Senior Staff                                  | 96      | 97      |
|   | Junior Staff                                  | 719     | 724     |
|   |   | 856     | 866     |
| b | Staff Cost                                    |         |         |
|   | Salaries, wages and benefits                  | 773,514 | 643,208 |

#### NOTES TO THE ACCOUNTS

## FOR THE YEAR ENDED 31ST DECEMBER, 2016

| 28 RELATED PARTY BALANCES                    | 2016<br>N'000 | 2015<br>N'000 |
|--|---------------|---------------|
| Due to Related Parties Jebba Paper Mills Ltd | 809,752       | 48,323        |
|  | 809,752       | 48,323        |

The Company conducted transactions with the underlisted Companies that fall within the definition of a Related Party.

## WHOLLY OWNED SUBSIDIARY

Jebba Paper Mill Limited is an wholly owned subsidiary of MINL Limited.

| 29 RECONCILIATION OF NET INCOME TO NET    |           |                      |
|---|-----------|----------------------|
| CASH PROVIDED BY OPERATING ACTIVITIES     |           |                      |
| Operating Profit                          | 4,216,795 | 5,640,697            |
| Depreciation                              | 1,755,145 | 1,475,929            |
| Loss on sale of PPE                       | 911       | 2,465                |
| (Profit) on sale of PPE                   | •         | (681)                |
| Dividend Income                           | (36)      | (3,550,000)          |
| Interest Received                         | (2,161)   | (409)                |
| Interest Paid                             | 126,276   | 452,452 <sup>°</sup> |
| Inventories                               | 2,278,849 | 4,308,736            |
| Debtors                                   | (1,989)   | (491,306)            |
| Creditors                                 | 638,532   | (1,699,813)          |
| Net Cash provided by Operating Activities | 9,012,322 | 6,138,070            |
| 30 RECONCILIATION OF CASH                 |           |                      |
| AND BANK BALANCES                         |           |                      |
| Cash in Hand and at Bank                  | 7,508,651 | 573,932              |
| Short Term Facilities and Bank Overdraft  | (508,437) | (1,546,505)          |
| Cash and Cash Equivalent at Year End      | 7,000,214 | (972.573)            |

#### 31 **COMPARATIVE FIGURES**

Certain comparative figures have been restated in line with current year's presentation to make for more meaningful comparison.

#### **FIVE YEARS FINANCIAL SUMMARY**

| Revenue   | <b>2 0 1 6</b><br><b>N'000</b><br>25,665,804 | <b>2 0 1 5</b><br><b>N'000</b><br>23,346,082 | <b>2 0 1 4</b><br><b>N'000</b><br>25,991,491 | 2 0 1 3<br>N'000<br>32,713,111    | <b>2 0 1 2</b><br><b>N'000</b><br>33,692,036 |
|---|--|--|--|-----------------------------------|--|
| Profit Before Taxation Taxation                                 | 4,216,795<br>187,715                         | 5,640,697<br>77,097                          | 3,563,276<br>125,215                         | 4,507,432<br>51,363               | 4,219,324<br>213,298                         |
| Profit After Taxation Dividend                                  | 4,029,080<br>(771,713)                       | 5,563,600<br>(1,044,083)                     | 3,438,061<br>(453,945)                       | 4,456,069<br>(635,529)            | 4,006,026<br>(1,361,847)                     |
| Retained Earnings<br>Current Year                               | 3,257,367                                    | 4,519,517                                    | 2,984,116                                    | 3,820,540                         | 2,644,179                                    |
| Property,Plant&Equipment Non- Current Assets Net Current Assets | 9,880,009<br>320,299<br>23,736,599           | 10,417,789<br>320,299<br>20,041,451          | 9,615,891<br>40,299<br>16,703,832            | 9,915,718<br>40,299<br>13,494,889 | 8,705,311<br>27,799                          |
| Total Assets Other Liabilities Term Loan                        | 33,936,907<br>(1,218,471)                    | 30,779,539<br>(50,496)                       | 26,360,022<br>(50,496)                       | 23,450,906<br>(50,496)            | 11,047,254<br>19,780,364<br>(50,496)         |
| Net Assets  | (275,000)                                    | (375,000)                                    | (475,000)<br>25,834,526                      | (550,000)<br>22,850,410           | (700,000)                                    |
| Share Capital   | 907,898                                      | 907,898                                      | 907,898                                      | 907,898                           | 907,898                                      |
| Revenue Reserve   | 31,535,538                                   | 29,446,145                                   | 24,926,628                                   | 21,942,512                        | 18,121,972                                   |
| Shareholders Funds  | 32,443,436                                   | 30,354,043                                   | 25,834,526                                   | 22,850,410                        | 19,029,870                                   |
| Earnings Per Share (N)  | 4.44   | 6.13   | 3.79   | 4.91                              | 4.41   |
| Dividend Per Share (N)  | 1.00   | 1.00   | 1.00   | 1.00                              | 1.00   |
| Net Assets Per Share (N)  | 35.73  | 33.43  | 31.74  | 25.17                             | 20.96  |

FOR MANAGEMENT USE ONLY

## **DETAILED MANUFACTURING AND COST OF SALES ACCOUNT**

|                            | 2016<br>N'000 | 2015<br>N'000 |
|----------------------------|---------------|---------------|
| Raw Material at Start      | 5,345,614     | 9,296,095     |
| Purchases                  | 13,968,668_   | 12,459,906    |
|                            | 19,314,282    | 21,756,001    |
| Raw Material at Close      | 3,507,247     | 5,345,614     |
| Raw Materials Consumed     | 15,807,035    | 16,410,387    |
| Factory Salaries and Wages | 541,653       | 535,905       |
| Factory Overhead           | 1,154,245     | 1,361,872     |
| Machinery - Depreciation   | 1,683,697     | 1,438,377     |
| Factory Rent               | 34,200        | 33,931        |
|                            | 19,220,830    | 19,780,472    |
| Work-In-Progress at start  | 486,209       | 637,319       |
|                            | 19,707,039    | 20,417,791    |
| Work-In- Progress at Close | 261,011       | 486,209       |
| Manufacturing Cost         | 19,446,028    | 19,931,582    |
| Finished Goods at Start    | 1,041,430     | 1,104,731     |
| Exports Freights & Charges | 1,825         | 6,776         |
|                            | 20,489,283    | 21,043,089    |
| Finished Goods at Close    | 982,645       | 1,041,430     |
| Cost of Sales              | 19,506,638    | 20,001,659    |

# MINL LIMITED DETAILED PROFIT AND LOSS ACCOUNT

| Revenue  | <b>2016</b><br><b>N'000</b><br>25,665,804 | <b>2015</b><br><b>N'000</b><br>23,346,082 |
|--|---|---|
| Cost of Sales  | 19,506,638                                | 20,001,659                                |
| Gross Profit   | 6,159,166                                 | 3,344,423                                 |
| ADMIN. & ESTAB.CHARGES Directors Fees Staff Salaries Rent and Rates                                  | 231,861<br>68,483                         | 125<br>107,303<br>62,548                  |
| Printing and Stationery Telephone and Postages Transport and Travelling                              | 12,525<br>18,419<br>49,904<br>14,239      | 9,300<br>19,143<br>40,892<br>25,236       |
| Advert. & Selling Expenses Vehicle Running Expenses Repairs and Maintenance Office and Gen. Expenses | 44,510<br>4,760<br>62,663                 | 39,684<br>3,473<br>45,189                 |
| Electricity Insurance and Security Medical and Staff Welfare Bus Prom & Public Relations             | 1,578<br>124,483<br>151,381<br>12,042     | 2,089<br>119,662<br>107,389<br>14,232     |
| Professional Fees Audit Fees Bank Charges  | 24,689<br>9,450<br>140,446                | 6,053<br>9,450<br>102,171                 |
| Bad Debt Written Off<br>Depreciation   | 14,467<br>71,446                          | 10,132<br>37,553                          |
| Interest on Loan Facilities  | 1,057,346<br>126,276                      | 761,624<br>452,452                        |
|  | 1,183,622                                 | 1,214,076_                                |
| Profit on Ordinary Activities Other Income Other Charges   | 4,975,544<br>69,691<br>(828,440)          | 2,130,347<br>3,551,090<br>(40,740)        |
| Profit Before Taxation   | 4,216,795                                 | 5,640,697                                 |